## Woodstock Economic Development Commission Application for Community Project Grant

Name of Project: Rainbow Playschool Program Expansion

**Start Date:** 8/01/18

**Description:** With the help of the EDC, Rainbow Playschool hopes to provide a much-needed service to families in our community and families visiting our area. Currently, our accredited and highly sought out daycare and preschool program offers, year round, full-day, premium childcare and education for children ages 18 months to 4 years of age. We'd like to offer the same outstanding care for ages **birth** through preschool. Right now, there is only one other daycare provider in our village that offers this service. State regulations only allow for a 1:4 ratio in this age group, so there are always waiting lists and the need is immediate. Our current location presents certain limitations, so we are relocating to a new space. The new facility will also allow us to double our current 18-month to 2-year and our 2-3 year classrooms. It will provide a vital resource considering our Town plan's statement of Woodstock having a 'growing population and economic activity with a rural lifestyle'. The funds secured by this grant will be used towards becoming a net zero energy building. Upgrades include: solar panels, heat pumps, retrofit insulation, air sealing and lighting.

**Total Project Budget:** \$413,00

**Grant Request:** \$150,00

**Applicant Information:** 

Name of Project Coordinator: Tesha Buss

Name of Organization/Business: Rainbow Community Playschool

Organization background: (i.e. year founded, principals, mission, event organizing

experience. Attach additional information if necessary.)

Located in The Little Theater building, next to the Woodstock Recreation Center, Rainbow Playschool overlooks the Ottauquechee River and is within walking distance to several child-friendly destinations, including Faulkner Park, Woodstock's Historic Village and Vail Field.

Our STARS accredited preschool program provides young children, ages 18 months to kindergarten, with a stimulating, nurturing environment where they are able to grow and thrive emotionally, physically, socially and cognitively. We strive to provide developmentally appropriate toys and activities in a relaxed and orderly setting, and to encourage play and socialization with other children, which is a child's most important work.

Our Mission is to provide a warm, safe, nurturing environment guiding the development of the whole child – intellectually, socially, emotionally, and physically. Children learn through play and are respected and valued as unique personalities.

Rainbow Playschool is fortunate to have a devoted and experienced staff on hand to implement best teaching practices and create curricula that promotes age appropriate, child-centered, and teacher supported play as an essential component of the program. We strive to keep groups small, to ensure that appropriate attention is given to the needs of each child, allowing him or her to develop naturally while having fun in a safe environment.

## Woodstock Economic Development Commission Application for Community Project Grant

Business Address: 54 River Street, Woodstock, VT 05091

**Telephone Number**: (802) 457 -3629

Contact's Email Address: tesha@goodcommons.com

Organization's Website URL: http://www.rainbowplayschool.org/

Organization's EIN: We are a non-profit organization. Our EIN: 03-0341034

Your answers to the following questions will help the EDC evaluate your grant application according to the published funding rubric. Please be as succinct as possible while still supporting your answer:

## 1. How does the proposed project improve the quality of life for all Woodstock residents and visitors?

According to an updated report by Let's Grow Kids (supported by Building Bright Futures, the Vermont Association for the Education of Young Children, Vermont Birth to Five (VB5), the Vermont Child Care Providers Association, and the Vermont Department for Children and Families Child Development Division), Vermont continues to face a critical childcare shortage. The shortage is especially severe when looking at the care of infants: 65% of infants likely to need care don't have access to any regulated child care programs and 84% don't have access to high-quality programs.

Rainbow Playschool has been providing quality daycare services in our community for over 30 years. We always have a waitlist for our youngest group. There is only one State regulated child care program that accepts infants in our village. They have a waiting list. Adding this service to our community would fill an immediate need for families living here and for families visiting the area. Rainbow opens its doors to second homeowners and vacationers during our summer programming.

## 2. How does the proposed project enhance the beauty of Woodstock?

The building that Rainbow Playschool is looking to purchase is located at the base of Mt. Tom and has been used previously as the Mt. Tom School and most recently as the home to Artistree and Purple Crayon. The hillside at this location is still used as the preferred sledding spot for most residents during the winter. We can't think of a better place to expand our programming. The possibilities are endless and owning the building not only secures Rainbow's sustainability but it also ensures that this amazing property remains in local hands.

The fundraising for the renovation of this building will focus on safety first, programming and ascetics. While many of the community based buildings are a burden to the town resources, our renovation plan covers ADA compliance, a full fire suppression system, an upgraded smoke and CO alarm system, retrofit insulation/air sealing and upgraded lighting fixtures to reduce utilities, heat pump technology upgrades reducing fossil fuel usage and solar panels. When we are done, anyone travelling to or through Woodstock from RT 12, from Barnard or Pomfret, will see a beautiful, well-maintained building and a property that is engaging and collaborative.

# Woodstock Economic Development Commission Application for Community Project Grant

## 3. In what way will the proposed project contribute to the Woodstock's economic vitality?

Expanding our programming requires hiring additional staff to help support our growing enrollment. This project will create at least two new jobs in our community.

**4. Does the event have broad-based private sector, public, community, or local support?** As stated previously, quality and regulated, trusted childcare is lacking in our State. Infant child care is a critical need in our community. We have numerous new young families in our community and surrounding towns. This is an immediate need that requires attention.

### 5. Will the proposed project attract new residents to Woodstock?

With our new location providing year round and full day <u>birth</u> to kindergarten programming, we will surely attract more families to our area by providing the excellent resource of full time child care that dual income families require. Furthermore, our expanded programming with access to our National Park, a location still in walking distance to our village, and the ability to host significant outside classroom space will provide new families to the area with a sought after daycare program for their children.

# 6. Does the organization have other funding sources (including self-generated or organization funds)?

Yes, we have our organization's savings and we have put together a robust fundraising campaign that includes a mix of capital and corporate efforts geared towards securing the remaining funds.

## 7. Does the project have adequate funding for now and future years?

Yes, we are confident that our numbers will show we are sustainable now and will be even more sustainable with this new operating model in our new space.

### Did you:

- a. Attach any supporting information?
- 1. Project Proposal
- 2. 2017 P&L
- 3. 2017 Balance Sheet
- 4. Let's Grow Kids Report

## b. Include a budget for the event?

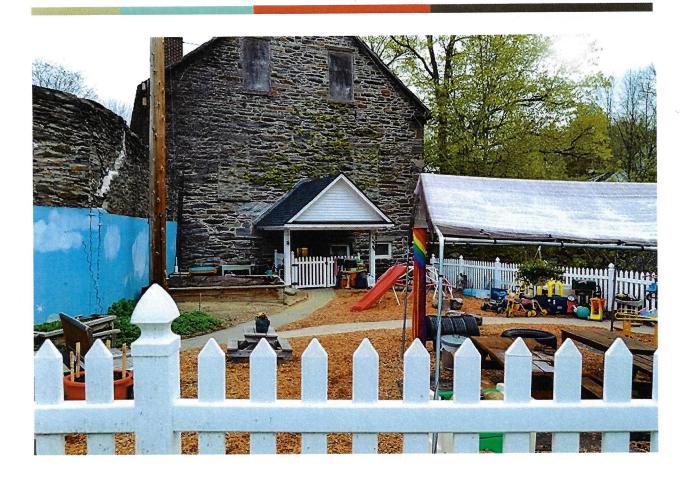
1. Included is our Entry Cost Sheet

Submitted by: Tesha Buss on behalf of the Rainbow Community Playschool Board of

Directors

Signature:

**Date:** 6/01/18



# Rainbow Playschool Relocation Project

05.29.2018

## Rainbow Playschool Board of Directors

Rainbow Playschool 54 River Street Woodstock, VT 05091

## **Overview**

Rainbow Playschool is a STARS accredited preschool and daycare program that provides young children, ages 18 months to kindergarten, with a stimulating, nurturing environment in which they are able to grow and thrive emotionally, physically, socially and cognitively.

Rainbow has been providing quality programming, at The Little Theater, to families in our area since 1992. We are the only daycare and preschool program in the area offering year-round 8:00 a.m. to 5:00 p.m. Monday through Friday programming.

## **Catalyst for Change**

Beginning FY18-19, our school district will be offering public preschool to local families. Our organization sees this development as an opportunity to evolve and transition to a new model that offers consecutive programming birth to kindergarten.

- Birth to 18 months,
- Double on capacity in 18 months to 24 months and 2 to 3 year olds.
- Seamless transitions with administration/educators throughout the day.
- Ownership of building provides a permanent home for Rainbow and financial sustainability.

## **Challenges**

- 1. Current physical space is restrictive and does not allow for enhanced programming.
  - a. Outgrown square footage,
  - b. Limiting outdoor space,
  - c. Upstairs shared space is not always available and is a noise hassard.
- 2. Current facilities present a variety of safety concerns.
  - a. Parking lot substructure support rock wall,
  - b. Shared Rec-center parking lot,

- c. Staircase access to entrance,
- d. Ventilation, lighting, and sound.
- e. Poor infrastructure has led to several utilities issues this past year.

## Solution/Goals

- 1. To relocate Rainbow Playschool to a new location: 281 North Barnard Rd, Woodstock, VT.
- 2. To expand our programming to include ages birth to kindergarten.
- 3. Adding local jobs to our community.
- 4. Potential rental income by offering reasonable rental rates inline with our Town Plan.
- 5. Increase enrollment by collaborating with area lodging and community centers to offer summer opportunities for families visiting the area.



#### Metrics

- Total enrollment numbers for FY17-18,
- Total projected enrollment for FY18-19,
- Family and staff retention rates,
- Long waiting lists and word of mouth.

## **Unique Value Proposition**

There is a lack of access to high-quality and affordable child care in Vermont. There are very few options for families with dual incomes looking to place their infants in the care of strangers. Rainbow Playschool has been offering play based quality programming for over 30 years. We are a part of the Woodstock community. Our staff is known and trusted by many families and educators. Our families appreciate the flexible work day that includes

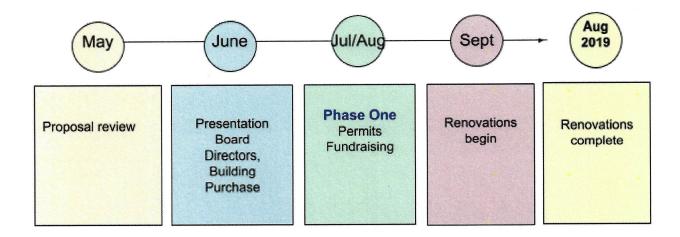
multi-age experiences, field trips, enriching projects and community collaborations with organizations such as Merten's House, VINS and the Normal Williams Public Library.

Expanding our programming to offer birth to kindergarten will fill a need for young families moving to the area, families with upcoming siblings, and transitioning families. We provide a safe, fun, and nourishing place for their children, led by a team of trained, accredited professionals. Our staff is focused on delivering our educational philosophy for the duration of our 8:00 a.m. to 5:00 p.m. day.

## **Existing Alternatives**

- Windsor Central Unified School District Public Pre-K
  - Offers free Monday thru Friday morning sessions but no summer programming for early childhood.
- Woodstock Christian Day Care
  - o Offers year-round birth to Pre-K but is not STARS accredited.
- ArtisTree/Purple Crayon
  - o Offers after school enrichment for grades K-6,
  - o Options for homeschool children,
  - o Summer programming.
- Woodstock Nursery School
  - Programming TBD,
  - No outdoor space.
- Pomfret Pre-K at Artistree location.
  - o Public funded morning programming,
  - o Tuition paid extended day until 2:45pm,
  - o Artistree options after 2:45pm.

## **Project Timeline**



## **Financials**

# Rainbow Playschool Profit and Loss Prev Year Comparison January through December 2017

	Jan - Dec '17	Projected at new space
Ordinary Income/Expense		
Income		
Prog Fees		
Program fees Income		
Annual Activity Fee	2,000.00	3,280.00
Family Program Fees	206,977.58	438,700.00 *
Total Program fees Income	208,977.58	441,980.00
Program Assistance Payments		
Act 166 pre-K payment	57,767.95	57,767.95
School District Payment	1,440.00	1,440.00
Reimbursement from State	32,498.91	32,498.91
Estimated Assistance	-27,817.29	-27,817.29
Total Program Assistance Payments	63,889.57	63,889.57
Total Prog Fees	272,867.15	505,869.57
Total Income	272,867.15	505,869.57
Gross Profit	272,867.15	505,869.57
Expense		
Gifts	86.88	87.00
Scholarship Awarded	0.00	0.00
Bad Debt/Loss	0.00	0.00
Advertising	65.00	1,065.00
Bank Charges & Fees	-10.00	0.00
Cleaning	475.00	16,000.00 **
Dues and Subscriptions	61.00	61.00
Professional Development	1,715.00	2,700.00
Equipment	573.90	575.00
Filing Fees (State & IRS)	50.00	50.00
Groceries	4,461.81	6,000.00
Insurance Building		2,500.00
Business Liability Ins	1,790.00	2,790.00
Insurance - Other	2,443.00	4,430.00
Lessons & Special Programs	250.00	250.00
Licenses & Permits/Annual Inspections	0.00	500.00
Mileage Reimbursement	16.05	16.00
Miscellaneous Exp	100.00	100.00
Office Supplies	1,825.76	2,000.00
Payroll Expenses		
Training Wages	1,319.30	2,400.00
Overtime Pay	1,624.28	3,000.00
Gross Wages	190,832.80	352,000.00 ***
Payroll Taxes		
Healthcare Contribution	627.43	1,100.00
FICA	12,014.14	22,500.00
Medicare	2,809.76	5,000.00
SUI (SUTA)	1,560.47	2,800.00
Postage	56.40	58.00
Professional Fee		

website services	1,532.03	800.00
Town of Hartford	0.00	0.00
Para Professional	0.00	0.00
Bookkeeping Services	2,210.00	2,500.00
Employment Services	250.00	250.00
Professional Fee - Other	-115.00	0.00
Reconciliation Discrepancies	0.00	0.00
•	20,400.00	22,160.00
Rent or Mortgage	20,400.00	5,000.00
Repairs & Maintenance	0.00	3,600.00
Equipment Repairssnow/lawn care	0.00	8,600.00
Total Repairs & Maintenance	0.00	0,000.00
School Supplies Special Needs Supplies	0.00	0.00
•	10,683.79	13,500.00
School Supplies - Other Taxes	10,003.79	2,000.00
T&E		_,555.55
Meals	79.20	80.00
Total T&E	79.20	80.00
Telephone/Internet	695.19	1,700.00
Utilitiessolar power offset	0.00	2,000.00
Worker's Comp Ins	108.80	200.00
Total Expense	260,671.00	490,452.00
Net Ordinary Income	12,196.15	15,417.57
Other Income/Expense	12, 100.10	10, 111.01
Other Income Other Income		
Apartment Rental		21,600.00 ****
Annual Appeal		3,000.00
Space rental of 2nd & 3rd Floors		21,600.00 *****
Breakfast with Santa	2,789.00	2,789.00
Grants	0.00	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Contribution Income	0.00	
Amazon smile	84.26	84.00
Rebecca Boardman Memory	100.00	100.00
Contribution Income - Other	767.48	750.00
Total Contribution Income	951.74	952.00
Interest Inc	70.26	70.00
Finance Charges Collected	179.35	180.00
Total Other Income	3,990.35	51,125.00
Net Other Income	3,990.35	51,125.00
Net Income	16,186.50	66,542.57
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### Notes:

Assumption for full time students only, more revenue for part time students leaving profit potential \* Increased for entire space to be professionally cleaned (currently cleaned by teachers) \*\*

<sup>3</sup> teachers at \$15.50/hr and 1 teacher at \$16/hr and 1 full time float at \$15/hr \*\*\* 2 bedroom apartment, utilities included, coop'd internet \*\*\*

<sup>3</sup> rooms rented at \$600 per month utilities included, coop'd internet \*\*\*\*

Entry Numbers for First Floor and Apartment		Entry Numbers for Second Floor and Loft + Solar Power	
At a \$350k purchase price70k down, realtor, closing costs	\$79,000	General Contracting for 2nd Floor and Loft	\$50,000
Building inspection	\$2,000	Heating upgrades and plumbing 2nd floor	\$13,000
Architect WorkNathalia	\$15,000	Solar Power Installation to offset \$850/mo bill to offset	\$90,000
Town Permits/Act 250 Review/Dept of Child Serv Compliance	\$6,000	Substantial Playground Upgrades	\$8,000
Fundraiser pre-pay	\$20,000	Second Phase Fundraising Goal	\$161,000
General Contracting First Floor Only	\$75,000	7	
Quick Response Sprinkler Systems	\$35,000		
Firstline alarm monitoring tom	\$12,000	Tax credit potential from donors	
Heating upgrades and plumbing first floor and apartment	\$25,000	Heat pumps based on square footage	
Electrician		Insulation and air sealing based on square footage	
Insulation and Air Sealing	\$30,000	Solar power is 30%	
18 months of mortgage before school opensrenovation time		Lighting based on fixtures/numbers	
18 months of building insurancerenovation time	\$3,500		
18 months of utilitiesrenovation time	\$10,000		
TOTAL Expenses first phase of renovation/permits	\$351,000		
Down Payment from our Savings Acct	-\$79,000		
Rent for 18 months for apartment	-15000		
First Phase Fundraising Goal	\$257,000		
Second Phase Fundraising Goal	\$161,000		**********
Total Fundraising Goal for 18 months of renovation/permiting	\$418,000		
Note: General Contracting First Floor Only includes: roof tune ups/flashing, win	dow tune ups 1st floor, re	moving/moving walls, ada for first floor	
Note: General Contracting Second Floor includes: Ada for second floor entrance			

## **Attachments**

### RAINBOW PLAYSCHOOL

### FEE SCHEDULE AND CHARGES

As of August 30, 2017

FULL DAY (8:00- 5:00)

\$52.00

Morning (8:00-1:00)

\$31.00

Afternoons (1:00 - 5:00)

\$21.00

Activity/supply fee \$80.00 this will be posted on your September billing. (One-time fee each year)

For the 2018-2019 school year, public PreK programs will be offered in Woodstock, Killington, Reading.

The Prosper Valley School is exploring opening a public program at ArtisTree in South Pomfret.

## WCUD PreK Registration Options:

### MORNING PREK: 4 HOURS PER DAY, M-F

You are eligible for 20 hours per week of Universal PreK, paid for by WCUD or your local district.

These hours will apply to all 4 hours of Morning Prek, five days per week.

Enrollment is for the full school year.

#### EXTENDED DAY: +3 HOURS PER DAY, M-F

Extended Day provides care through the end of the elementary school day.

The cost for Extended Day is \$5,250 for the school year (at \$150 per week).

Enrollment is for the full school year.

### AFTER SCHOOL: +2 HOURS PER DAY, M-F

After School provides care through 5:00pm.

The cost for After School is \$2,100 for the school year, or \$525 per quarter (at \$60 per week).

> You can enroll in After School on a quarterly basis.

\*Please see below for specific hours for each PreK campus.



# THE PROSPER VALLEY SCHOOL PREK @ARTISTREE



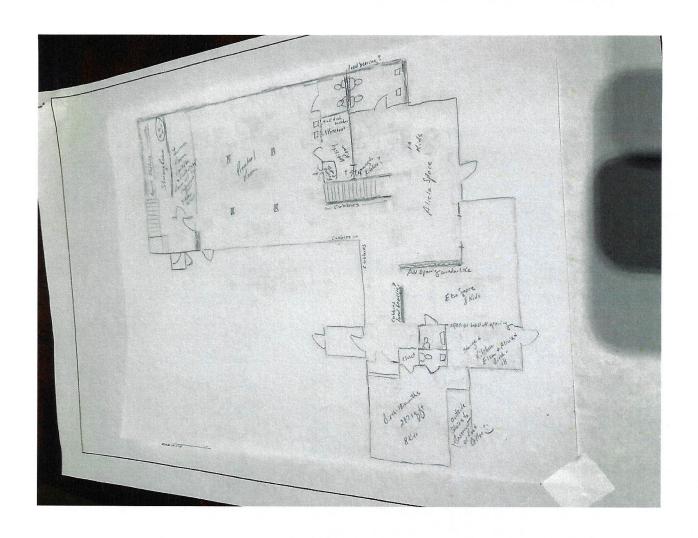
The Prosper Valley School (TPVS) and ArtisTree are in discussions for TPVS to offer public PreK beginning in August of this year. To express interest in enrolling your child in The Prosper Valley School PreK @ ArtisTree, click on <a href="mailto:this.link">this.link</a>.

Hours: Monday-Friday, 7:45-2:45

Ages: 3 and 4 year olds, and 5 year olds not yet eligible to enroll in Kindergarten

Enrollment Options	Hours	Cost for 2018-2019 school year
Morning PreK	7:45 -11:45	\$0
Extended Day	11:45-2:45	\$5,250 per school year (at \$150 per week)

Please visit https://artistreevt.org to learn more about programming outside of school hours.



# Rainbow Playschool Balance Sheet

As of December 31, 2017

	Dec 31, 17	Dec 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings	400.40	400.00	00.40	00.40
Petty cash Savings TD Bank	192.40 18,859.03	100.00 17,965.55	92.40 893.48	92.4% 5.0%
TD Bank	110,759.50	100,718.95	10,040.55	10.0%
Total Checking/Savings	129,810.93	118,784.50	11,026.43	9.3%
Accounts Receivable	000.05	400.00	450.47	44440
Receivables	-293.05	-136.88	-156.17	-114.1%
Total Accounts Receivable	-293.05	-136.88	-156.17	-114.1%
Other Current Assets Undeposited Funds	1,406.58	773.00	633.58	82.0%
Total Other Current Assets	1,406.58	773.00	633.58	82.0%
Total Current Assets	130,924.46	119,420.62	11,503.84	9.6%
TOTAL ASSETS	130,924.46	119,420.62	11,503.84	9.6%
LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities	4 702 20	E 140 70	255.50	0.00
Enrollment Deposit Payroll Liabilities	4,793.20	5,148.70	-355.50	-6.9%
Federal Withholding FICA	1,087.00	1,529.00	-442.00	-28.9%
Company Employee	2,405.88 2,405.88	2,868.03 2,868.03	-462.15 -462.15	-16.1% -16.1%
Total FICA	4,811.76	5,736.06	-924.30	-16.1%
Medicare Company Employee	568.04 568.05	676.10 676.11	-108.06 -108.06	-16.0% -16.0%
Total Medicare	1,136.09	1,352.21	-216.12	-16.0%
State Withholding VT SUTA VT	1,313.93 197.41	1,170.29 132.92	143.64 64.49	12.3% 48.5%
Total Payroll Liabilities	8,546.19	9,920.48	-1,374.29	-13.9%
Total Other Current Liabilities	13,339.39	15,069.18	-1,729.79	-11.5%
Total Current Liabilities	13,339.39	15,069.18	-1,729.79	-11.5%
Total Liabilities	13,339.39	15,069.18	-1,729.79	-11.5%
Equity				
	98,997.44	84,910.79	14,086.65	16.6%
Earnings		5,354.00	0.00	0.0%
Earnings Open Bal Equity	5,354.00	0,007.00		
	13,233.63	14,086.65	-853.02	
Open Bal Equity				-6.1% 12.7%

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# Rainbow Playschool Profit & Loss

January through December 2017

	Jan - Dec 17	Jan - Dec 16	\$ Change	% Change
dinary Income/Expense				l n
Income				
Prog Fees				
Program fees Income				
Annual Activity Fee	2,000.00	1,500.00	500.00	33.3%
Family Program Fees	206,901.26	203,370.99	3,530.27	1.7%
Total Program fees Income	208,901.26	204,870.99	4,030.27	2.0%
Program Assistance Payments				
Act 166 pre-K payment	57,539.44	26,910,27	20 020 47	440.007
School District Payment	1,470.00	2,595.00	30,629.17	113.8% -43.4%
Reimbursement from State	30,159.87		-1,125.00	
Estimated Assistance	-28,086.27	31,618.82 -27,586.94	-1,458.95 -499.33	-4.6% -1.8%
Total Program Assistance Payments	61,083.04	33,537.15	27,545.89	
Total Prog Fees	269,984.30			82.1%
•		238,408.14	31,576.16	13.2
Total Income	269,984.30	238,408.14	31,576.16	13.2
Gross Profit	269,984.30	238,408.14	31,576.16	13.2
Expense				
Gifts	86.88	0.00	86.88	100.0
Scholarship Awarded	0.00	0.00	0.00	0.0
Bad Debt/Loss	0.00	8.00	-8.00	-100.0
Advertising	65.00	160.00	-95.00	-59.4
Bank Charges & Fees	-10.00	-250.00	240.00	96.0
Cleaning	475.00	0.00	475.00	100.0
Dues and Subscriptions	61.00	255.72	-194.72	-76.2
Professional Development	1,715.00	710.00	1,005.00	141.6
Equipment	573.90	507.43	66.47	
Filing Fees (State & IRS)	50.00	85.00	-35.00	13.1
Groceries	4,461.81	4,061.58	400.23	-41.2
Insurance	4,401.01	4,001.30	400.23	9.9
Business Liability Ins	1,790.00	1,772.00	18.00	1.0%
Insurance - Other	2,443.00	2,370.00	73.00	3.1%
Total Insurance	4,233.00	4,142.00	91.00	2.2
Lessons & Special Programs	250.00	100.00	150.00	150.0
Licenses & Permits	0.00	100.00	-100.00	-100.0
Mileage Reimbursement	16.05	0.00	16.05	
Miscellaneous Exp	100.00	-100.00	200.00	100.0
Office Supplies	1,825.76	1,475.59		200.0
Payroll Expenses	1,025.70	1,475.58	350.17	23.7
Training Wages	1,319.30	1,763.67	444.07	05.00/
Overtime Pay	1,624.28	690.56	-444.37	-25.2%
Gross Wages	190,832.80	168,091.95	933.72 22,740.85	135.2% 13.5%
Total Payroll Expenses	193,776.38	170,546.18	23,230.20	13.6%
Payroll Taxes				
Healthcare Contribution	627.43	201.06	225 47	444001
FICA	12,014.14	291.96	335.47	114.9%
Medicare		10,573.88	1,440.26	13.6%
SUI (SUTA)	2,809.76 1,560.47	2,472.92 1,484.84	336.84 75.63	13.6% 5.1%
Total Payroll Taxes	17,011.80	14,823.60	2,188.20	14.8%
Postage	56.40	53.58		
•	55.70	55.56	2.82	5.3%

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# Rainbow Playschool Profit & Loss

January through December 2017

	Jan - Dec 17	Jan - Dec 16	\$ Change	% Change
Professional Fee website services Town of Hartford Para Professional Bookkeeping Services Employment Services Professional Fee - Other	1,532.03 0.00 0.00 2,210.00 250.00 -115.00	0.00 150.00 1,000.00 1,800.00 0.00 25.00	1,532.03 -150.00 -1,000.00 410.00 250.00 -140.00	100.0% -100.0% -100.0% -22.8% 100.0% -560.0%
Total Professional Fee	3,877.03	2,975.00	902.03	30.3%
Reconciliation Discrepancies Rent Repairs & Maintenance	0.00 20,400.00	0.00 20,400.00	0.00 0.00	0.0% 0.0%
Equipment Repairs	0.00	70.00	-70.00	-100.0%
Total Repairs & Maintenance	0.00	70.00	-70.00	-100.0%
School Supplies Special Needs Supplies School Supplies - Other	0.00 10,683.79	500.00 6,877.24	-500.00 3,806.55	-100.0% 55.4%
Total School Supplies	10,683.79	7,377.24	3,306.55	44.8%
T&E				
Meals	79.20	31.62	47.58	150.5%
Total T&E	79.20	31.62	47.58	150.5%
Telephone/Internet Uncategorized Expenses Worker's Comp Ins	695.19 0.00 108.80	709.92 0.00 0.00	-14.73 0.00 108.80	-2.1% 0.0% 100.0%
Total Expense	260,591.99	228,242.46	32,349.53	14.2%
Net Ordinary Income	9,392.31	10,165.68	-773.37	-7.6%
Other Income/Expense Other Income				
Breakfast with Santa	2,789.00 0.00	1,964.00 1,160.00	825.00 -1,160.00	42.0% -100.0%
Grants Contribution Income	0.00	1,100.00	-1,100.00	
Amazon smile	84.26	43.93	40.33	91.8%
Rebecca Boardman Memory Contribution Income - Other	100.00 767.48	0.00 660.00	100.00 107.48	100.0% 16.3%
Total Contribution Income	951.74	703.93	247.81	35.2%
Interest Inc Finance Charges Collected	65.19 35.39	47.80 45.24	17.39 -9.85	36.4% -21.8%
Total Other Income	3,841.32	3,920.97	-79.65	-2.0%
Net Other Income	3,841.32	3,920.97	-79.65	-2.0%
Net Income	13,233.63	14,086.65	-853.02	-6.1%

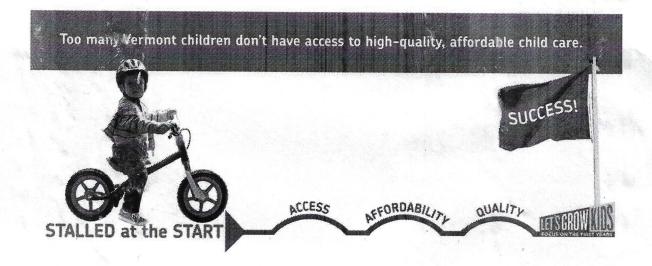
# STALLED at the START Vermont's Child Care Challenge

An Analysis of the Supply of and Demand for Regulated Infant and Toddler Care in Vermont

February 2018

### Produced by Let's Grow Kids

With the advisement of Building Bright Futures, the Vermont Association for the Education of Young Children, Vermont Birth to Five, the Vermont Child Care Providers Association, and the Vermont Department for Children and Families Child Development Division



# COUNTY ANALYSIS Access to Child Care

# WINDSOR



How well is the need for child care being met for infants & toddlers in Windsor County?

More than 70% of Vermont kids under age 6 are likely to need some form of child care because their parents are in the labor force.

Likely to need child care in Windsor County:

- ▶ 590 infants
- ▶ 291 toddlers



For many working parents, child care program hours of operation are critical.



Hours of operation for programs serving infants or toddlers in Windsor County:

- First program opens 5:30 AM
- ► Most programs open 7:00 AM
- ► Most programs close 5:30 PM
- ► Last program closes 6:00 PM

## Infant Access Status: Stalled at the Start



62% of infants likely to need care don't have access to any **regulated**\* programs.



76% of infants likely to need care don't have access to **high-quality**\*\* (4- or 5-star) programs.

## **Toddler Access Status: Stalled at the Start**



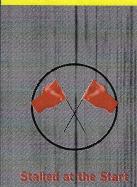
15% of toddlers likely to need care don't have access to any **regulated** programs.



44% of toddlers likely to need care don't have access to **high-quality** (4- or 5-star) programs.

Child Care Status Flag Descriptions

\*Regulated means licensed with the state.
\*\*See back to learn more about high-quality.



Mazardi 16\_E0%



Final Lap 1-15%



Win for Kids! <1% - 0%

2018 Fact Sheet

letsgrowkids.org

Table 7. Percent of Infants LTNC Without Access to High-Quality (4- or 5-Star), Regulated Care by County, 2016–2018

County	2016 Report Percent of Infants LTNC Without Access	2016 Report Status Flag	2018 Report Percent of Infants LTNC Without Access	2018 Report Status Flag	2016–2018 Change
Addison	88%	Red Flag	87%	Red Flag	No significant change
Bennington	75%	Red Flag	78%	Red Flag	No significant change
Caledonia	83%	Red Flag	81%	Red Flag	No significant change
Chittenden	79%	Red Flag	77%	Red Flag	No significant change
Essex	95%	Red Flag	96%	Red Flag	No significant change
Franklin	98%	Red Flag	98%	Red Flag	No significant change
Grand Isle	90%	Red Flag	91%	Red Flag	No significant change
Lamoille	82%	Red Flag	80%	Red Flag	No significant change
Orange	88%	Red Flag	89%	Red Flag	No significant change
Orleans	94%	Red Flag	95%	Red Flag	No significant change
Rutland	89%	Red Flag	87%	Red Flag	No significant change
Washington	93%	Red Flag	92%	Red Flag	No significant change
Windham	85%	Red Flag	83%	Red Flag	No significant change
Windsor	79%	Red Flag	76%	Red Flag	No significant change